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## **PROPANE PRE-BUY CONTRACT PROGRAM**

At Mayes County Propane, we make every effort to help our customers keep their propane heating and energy costs in check. That is why we offer a Pre-Buy Program to all of our customers. Whether you own your own tank or lease a tank, we are ready to help you save money. The Pre-Buy program gives our customers added peace of mind during the coldest winter heating seasons when gas prices can fluctuate the most.

The Propane Pre-Buy Program allows you to purchase your winter or peak season propane during the times of year when pricing is at its best and use it when you need it the most.

Imagine the benefits of knowing your next propane delivery is already paid for at a fixed price you can live with. Locking in a fixed price for the 2017-2018 season is not possible with many propane dealers, but with Mayes County Propane's Pre-Buy Program,

**IT'S FAST AND EASY.**

## Frequently Asked Questions

**Q: What is a propane pre-buy contract program?**

**A:** Through this program, you commit to purchase a specified number of gallons of propane at a set price per gallon to be delivered during a specified period. Desired delivery usually is the winter months when the current price usually goes up.

**Q: What is the delivery period?**

**A:** Propane purchased under the current contract must be delivered by **March 31, 2018**

**Q: Why is pre-buy price different or more than the current price?**

**A:** Just like you, we as a dealer must commit to a set amount of gallons that we anticipate we will need for the winter at a set price from our supplier to establish this contract. This must be done at a fixed price at the time the contract is made, which is in the summer. The supplier stores this pre-buy propane for us until our customers need it in the winter. Due to these terms, the pre-buy we contract is always higher than the current price at that time.

**Q: Can I pre-buy at any time?**

**A:** No, only when the program is offered, generally during the summer months before the winter season begins.

**Q: How many gallons should I purchase?**

**A:** We can review your usage and recommend the number of gallons to be purchased based on your delivery history however, you have the option to purchase more or less should you choose to. The minimum purchase amount is **200 gallons**.

**Q: What if I need more propane than the number of gallons I have pre-bought?**

**A:** Any additional gallons needed, beyond the number of gallons pre-bought, will be charged at the current price at the time of delivery.

**Q: What happens if I contract for gallons by the deadline, and then later I change my mind?**

**A:** The contract is a commitment, so payment for the gallons contracted is required. We contract with our suppliers the gallons needed to meet your contracted gallons. We make this same commitment with our supplier.

**Q: What happens if the current price per gallon of propane is cheaper than the pre-buy I purchase?**

**A:** You can always buy propane at the current price whether it is higher or lower than the pre-buy price. You can use your pre-buy at any time, but remember the pre-buy propane must be used up by **March 31, 2018**.

**Q: What happens if the price per gallon of propane increases?**

**A:** Your pre-buy deliveries will be made at the same set price per gallon until the program period is over on **March 31, 2018** or you use up the pre-bought gallons, whichever occurs first. Your price will not go up when the price increases, nor will it go down if the price decreases.

**Q: What happens if I don't use all the propane I bought?**

**A:** Just like you if we don't use the propane we pre-buy we lose it. So don't buy more than you can use by **March 31, 2018**